Subject: SUNU BUS 103

Grade Level: 11th & 12th

FIRST QUARTER	SECOND QUARTER	THIRD QUARTER	FOURTH QUARTER
Chapter 1 - Exploring the world of Business and Economics	Chapter 7 – Creating a flexible organization		
Chapter 2 - Being ethical and socially responsible	Chapter 9 – Attracting and retaining the best employees		
Chapter 3 - Exploring global business	Chapter 12 – Building customer relationships through effective marketing		
Chapter 4 - Choosing a form of business ownership	Chapter 17 – Using accounting		
Chapter 5 - Small business, entrepreneurship, and franchises	Chapter 19 – Mastering financial management		
Chapter 6 - Understanding the management process	Chapter 20 – Understanding personal finances and investments		
	The art of interviewing and other topics will be covered if time allows.		

Subject: Business Law ½ year

FIRST QUARTER	SECOND QUARTER	THIRD QUARTER	FOURTH QUARTER
<ol> <li>Bill of Rights – where do laws come from</li> <li>Chapter 1 – Our legal system, types of laws</li> <li>Chapter 2 ethics in law – why is this important</li> <li>Chapter 4 - The court system</li> <li>Chapter 5 – Criminal law and procedure</li> <li>Serial Killer project</li> </ol>	<ol> <li>Chapter 7- Offer and acceptance, what is a contract</li> <li>Chapter 9 Mutual consideration, 6 requirements</li> <li>Chapter 10 – Capacity, what contracts and age have in common</li> <li>Chapter 18 – Law of Marriage and divorce</li> <li>Chapter 19 – property</li> <li>Chapter 20 Bailments and Real property, rent and leasing</li> </ol>		

#### Subject: Sports and Entertainment Marketing

FIRST QUARTER	SECOND QUARTER	THIRD QUARTER	FOURTH QUARTER
<ol> <li>What is sports entertainment marketing</li> <li>Why we love sports</li> <li>Problems with sports</li> <li>Title IX</li> <li>NCAA scholarships and violations</li> <li>How to start a foundation</li> </ol>	<ol> <li>Olympic city and marketing</li> <li>Minimum salary, retirement, and contracts of athletes</li> <li>Career in sports – not the athlete</li> <li>Move and rebrand a team assignment</li> <li>Market the new team</li> </ol>		

#### Subject: Business – Financial Math

FIRST QUARTER	SECOND QUARTER	THIRD QUARTER	FOURTH QUARTER
Chapter 1 Gross income – pay and pay checks Chapter 2 Net Income – taxes, health care Chapter 3 Recordkeeping – Expenses, budgets Chapter 4 Banking – Checking, debit cards	Chapter 5 Savings accounts – Deposits, account information, interest, compound interest Chapter 6 cash purchases – Sales tax, total price, unit price, rebates and discounts	Chapter 7 Charge accounts, credit, credit cards – Statements, finance charges, daily balance Chapter 8 Loans – Single payment, car, mortgage, personal loans. How payments work, finance charge of loans, principle vs interest	Chapter 9 Transportation – New vs used car, dealer cost, car insurance, vehicle maintenance cost Chapter 10 Housing cost – Mortgage loan, monthly payment, property tax, closing cost, home insurance, rent vs own Chapter 11 insurance – Health insurance, life insurance, auto insurance

Subject: Intro to Computer Science

Subject: Entrepreneurship

FIRST QUARTER	SECOND QUARTER	THIRD QUARTER	FOURTH QUARTER
<ol> <li>Mindset of an Entrepreneur</li> <li>Starting a Business (Identifying Product or Service)</li> <li>Market Research</li> <li>Executive Summary</li> <li>Product Development</li> </ol>	<ol> <li>Management / Operational Plan</li> <li>Financial Plan</li> <li>Marketing Plan</li> <li>Strategic Plan</li> <li>Pitching the Plan</li> </ol>		

Subject: Accounting

Grade Level: 11<sup>th</sup> - 12<sup>th</sup>

FIRST QUARTER	SECOND QUARTER	THIRD QUARTER	FOURTH QUARTER
Unit 1: Introduction to the field of Accounting Unit 2: Foundational Skills of Accounting Unit 3: The Accounting Environment Unit 4: Trial Balance	Unit 5: Balance Sheet Unit 6: Income Statement Unit 7: Statement of Stockholders' Equity Unit 8: Statement of Cash Flows	Unit 9: The Closing Process Unit 10: Financial Statement Analysis Unit 11: Internal Controls and Auditing Unit 12: Inventory	Unit 13: Accounts Receivable Unit 14: Fixed Assets & Depreciation Unit 15: Financing a Business Unit 16: Stock

#### Subject: Business Management

FIRST	QUARTER	SECOND QUARTER	THIRD QUARTER	FOURTH QUARTER
1. 2. 3. 4. 5.	Banking and Bookkeeping Business Communication Payroll Accounts Payable and Receivable Postal Services and Shipping	SECOND QUARTER         1. Borrowing Money         2. Advertising         3. Business Reports         4. Human Resources         5. Investments         6. Business Simulation	THIRD QUARTER	FOURTH QUARTER
6.	Business Simulation			

#### Subject: Career & Financial Literacy

1. Getting to Know Yourself     1. Banking       2. Career Possibilities     3. Loans	FIRST QUARTER	SECOND QUARTER	THIRD QUARTER	FOURTH QUARTER
<ul> <li>3. Steps to Prepare for the Career You Want</li> <li>4. Housing / Transportation Options</li> <li>5. Investments</li> <li>6. Insurance</li> <li>7. Budgeting</li> <li>5. Process of Landing a Job in Your Desired Field</li> <li>6. How to be successful in the workplace</li> <li>7. Understanding Your Paycheck, Benefits, and Taxes</li> </ul>	<ol> <li>Getting to Know Yourself</li> <li>Career Possibilities</li> <li>Steps to Prepare for the Career You Want</li> <li>Schooling / Training options after High School</li> <li>Process of Landing a Job in Your Desired Field</li> <li>How to be successful in the workplace</li> <li>Understanding Your Paycheck, Benefits, and</li> </ol>	<ol> <li>Banking</li> <li>Credit, Credit Score</li> <li>Loans</li> <li>Housing / Transportation Options</li> <li>Investments</li> <li>Insurance</li> </ol>		

Subject: Success 1

FIRST QUARTER	SECOND QUARTER	THIRD QUARTER	FOURTH QUARTER
<ul> <li>Unit 1 - Goal Setting</li> <li>Unit 2 - Time Management/Study Skills</li> <li>Unit 3 - Digital Literacy</li> <li>Unit 4 - Financial Literacy</li> </ul>	<ul> <li>Unit 5 - Growth Mindset</li> <li>Unit 6 - Communication/Proble m Solving/Public Speaking</li> <li>Unit 7 - Job and Career Exploration</li> <li>Unit 8 - Success Plan Creation and Evaluation</li> </ul>		

Subject: Success 2

Grade Level: 11<sup>th</sup> - 12<sup>th</sup>

FIRST QUARTER	SECOND QUARTER	THIRD QUARTER	FOURTH QUARTER
<ul> <li>Unit 1 - Goal Setting</li> <li>Unit 2 - Time Management/Study Skills</li> <li>Unit 3 - Digital Literacy</li> <li>Unit 4 - Financial Literacy</li> <li>Unit 5 - Leadership Development</li> </ul>	<ul> <li>Unit 6 - Civic Engagement/Communit y Involvement</li> <li>Unit 7 - College Application and exploration (Decision Making)</li> <li>Unit 8 - Career Exploration and process</li> <li>Unit 9 - Success Plan</li> </ul>		